

Richard Nixon Presidential Library
White House Special Files Collection
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55	10	10121962	Memo	Re: Finance-Campaign Leadership Meeting. 2pp.
55	10	09181962	Letter	Herbert W. Kalmbach to Maurice H. Stans. Re: Campaign finance approach in Los Angeles County. 5pp.
55	10	09201962	Memo	Re: Finance-Campaign Leadership Meeting. 2pp.
55	10	09041962	Memo	Re: Finance-Campaign Leadership Meeting. 2pp.
55	10	08311962	Memo	H.R. Haldeman to Maurice Stans. Re: Potential Contributor - Earl Jorgensen. 1pg.
55	10	09111962	Memo	H.R. Haldeman to Maurice Stans. Re: List of key members of finance organization for Southern and Northern California. 1pg.

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55	10	09111962	Memo	H.R. Haldeman to Maurice Stans, Lou Quinn. Re: Distribution of RN statement on CIO-AFL to potential contributors. 3pp.
55	10	07201962	Memo	Maurice H. Stans to H.R. Haldeman, Bob White, Bob Finch, Lou Quinn, Bob Hornby, Art Dolan. Re: Research Program. 2pp.
55	10	05161962	Memo	H.R. Haldeman to Maurice Stans. Re: Billing contributors direct through Dean Borton Associates. 1pg.
55	10	05071962	Memo	Jerry Reynolds to H.R. Haldeman. Cc: Herb Kalmbach, Bob Finch. Re: Bart Lytton. 1pg.
55	10	04101962	Memo	H.R. Haldeman to Don Brewer. Re: RN's Birch Society article. 1pg.
55	10	03131962	Memo	Louis Quinn to H.R. Haldeman. Cc: H. Kalmbach, E.R. Valentine, R.H. Finch, Mrs. L. Gaunt. Re: Changes in Finance Committee. 1pg.
55	10	03151962	Memo	H.R. Haldeman to Maurice Stans. Re: Expense Reports. 1pg.

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55	10	03011962	Memo	H.R. Haldeman to Herb and John Kalmbach. Cc: Maurice Stans, Edward R. Valentine. Re: Henry Clock. 1pg.
55	10	02201962	Letter	Edward R. Valentine to Maurice Stans. Cc: Richard Nixon, John R. White, Robert Finch, H.R. Haldeman, Herbert Hoover, Jr. Re: Removing Herbert Hoover, Jr., from Finance Committee. 1pg.
55	10	02231962	Memo	H.R. Haldeman to Maurice Stans. Cc: Valentine. Re: Potential Contributor - Nike Singer. 1pg.
55	10	02201962	Memo	H.R. Haldeman to Maurice Stans. Cc: Pat Hitt, E.R. Valentine. Re: Potenetial Donor - C.H. Wentworth. 1pg.

NIXON FOR GOVERNOR

FINANCE-CAMPAIGN LEADERSHIP MEETING

Friday, October 12, 1962

SUMMARY

1. Miscellaneous finance matters:
 - A. Only telethon contributions of \$50 or more need to be individually listed and/or personally acknowledged.
 - B. Additional advance of \$1,000 to State Research Committee approved.....Total advance to be repaid by the URFC and deducted from candidates' shares.
 - C. HRF to discuss Basterud loan with ERV.
 - D. Release \$6,700 for Contact mailings if needed. All Contact funds now held or received in future to go into general funds.
 - E. Absorb \$189.37 for N. California mailings into budget and add \$2,705 income into general funds (plus future income).
2. Budget shifts and cuts:
 - A. Reduce field program \$312.
 - B. Reduce Res. Bureau salaries \$1,500.
 - C. Reynolds' expense should be charged against Research Bureau salaries.
 - D. Additional film clip and telethon expenses to be paid out of reductions per HRF memo. 10/10.
 - E. Proposed increase in travel expense to be reviewed by HRH.
3. MMS pointed out the need of making provision for contingent expenses, totaling \$52,000.
4. Finance office budget was increased \$1,025 per memo from W. D. Brewer.
5. W. D. Brewer was asked to get the amount of Modern Mailing Services' billing for 20,000 piece national mailout and increase Finance Office budget by that amount.

6. Stans, Valentine and Finch were to take immediate action on distribution of CECCO funds. It was emphasized that Russell Beck was appointed Treasurer of CECCO by ERV and is not responsible to UNFC.
7. Income reports reviewed.
8. W. D. Brewer relayed request that the following meet with Art Dolan at 10:30 next Tuesday: Stans, Finch, Haldemann and Quinn.

Distribution:
(In attendance *)

Messrs. W. D. Brewer*
A. J. Dubrowski (J. Gilberti*)
R. E. Finch*
R. H. Haldeman*
H. Kaibach*
H. C. McClellan
R. L. Minckler
R. W. Reed*
M. H. Stans*
E. A. Valentine*
J. R. White
L. Quinn

LQ/ep

7/17/62
File

September 18, 1962

Mr. Maurice H. Stans
Southern California Finance Chairman
Nixon for Governor Campaign
600 South Spring Street, 13th Floor
Los Angeles 13, California

Dear Maury:

Preliminary to the breakfast meeting on September 19th, with all the county division campaign chairmen and finance chairmen, it seemed to me that it might be worthwhile to set out in writing my understanding of our finance approach in Los Angeles County.

Our fund raising goal in the County is \$650,000. Of this total amount, \$250,000 is to come from URFC; \$200,000 from the October 8th dinner; and \$200,000 from direct (i.e., earmarked) contributions. I would assume that any funds contributed from the several divisions to help underwrite our statewide promotional costs should be regarded as direct contributions.

As you know, the County has been arbitrarily divided into seven divisions. A campaign chairman or co-chairman has been appointed by Chad for each division and these chairmen in turn have appointed division finance chairmen. See the attached sheet for specific names.

Stated policy as to our many community committees is that we expect every community Nixon organization to raise the funds locally that are necessary to underwrite the local Nixon campaign. No formal request has been made to date of these community organizations for financial assistance in our statewide program.

Sometime back, it was decided at one of our Friday meetings to have division finance chairmen appointed in order that individual community committees within the several divisions could obtain needed help in learning the proper fund-raising approach. Also, it was thought that perhaps some assistance

Mr. Maurice H. Stans
September 18, 1962
Page 2.

could be arranged whereby some of the poorer communities could get nominal help from the wealthier communities in the same division (e.g., rent for headquarters, materials, etc.).

It seems to me that we may be able to determine upon reasonable financial commitments from most of the divisions. And that such should be geared to the income levels of the communities located within the several divisions. For example, the Eastern Division which contains San Marino, Pasadena, etc., should be expected to come up with a higher commitment figure than most of the other divisions in the County.

So, in summary, we look to our division finance chairmen to: (a) educate their community finance chairmen as to ways and means of raising funds; (b) coordinate financial assistance from one community to another in the division; and (c) establish negotiated "fair share" quotas for contributions to be made by the communities to help underwrite part of the statewide budget.

You have earlier received a letter from Chad McClellan wherein he specifically sets forth the commitment amounts pledged by our campaign organizations in the ten (10) out-counties in the Southern California area. I understand it is my responsibility to make certain that we realize on these commitments. Also, I understand that I will be advised in writing of any direct contributions which are received from these areas which are to be credited against the county's commitment amount.

Very truly yours,

Herbert W. Kalmbach

LOS ANGELES COUNTY

Central Division

Campaign Chairman:

Mr. Don McLarnen
135 South Norton Avenue
Los Angeles 4

Tel: (O) OR 8-7174
(H) HO 4-8712

Finance Chairman:

Eastern Division

Campaign Chairman:

Hon. Patrick J. Hillings
3921 Wilshire Boulevard
Los Angeles 5

Tel: (O) DU 5-2247

Finance Chairman:

Mr. Edward Hergenrather
3424 Wilshire Boulevard
Los Angeles 5

Tel: (O) DU 5-0181
(H) HI 7-1995

Southeastern Division

Campaign Chairman:

Mr. Roy E. Reynolds (Co-Chairman)
13824 San Antonio
Norwalk

Tel: (O) UN 4-9810
(H) UN 4-1234

Mr. Daniel W. Bryant (Co-Chairman)
1937 Fletcher Avenue
South Pasadena

Tel: (O) MA 6-6401
(H) MU 2-1759

Finance Chairman:

Mr. Benjamin Crocker
Adams, Duque & Hazeltine
520 West Sixth Street
Los Angeles

Tel: (O) MA 0-1240

Southern Division

Campaign Chairman:

Mr. Jack Brown (Co-Chairman)

2531 E. 67th Street

No. Long Beach

Tel: (O) ME 3-0778
(H) FR 7-1232

Mr. Charles Franklin

26110 Silver Eagle Road

Rolling Hills

Tel: (O) HU 2-8172
(H) FR 5-5064

Finance Chairman:

Southwestern Division

Campaign Chairman:

Mr. Norman G. Shanahan

9107 Wilshire Boulevard

Suite 708

Beverly Hills

Tel: (O) TR 8-2660
(H) AR 2-1742

Finance Chairman:

Mr. Rex Smith

8244 Billowvista

Playa del Rey

Tel: (H) EK 9-9454

Western Division

Campaign Chairman:

Mr. Armand Feichtmair

2818 Motor Avenue

Los Angeles 4

Tel: (O) DU 7-1101
(H) VE 8-0211

Finance Chairman:

Mr. Fred Larson

350 Alma Real Drive

Pacific Palisades

Tel: (H) GL 4-8132

San Fernando Valley Division

Campaign Chairman:

Mrs. Richard K. (Lenore) Yocumns
3676 Longridge Avenue
Sherman Oaks

Tel: (O) NO 3-8305
(H) ST 9-8826, ST 8-9675

Finance Chairman:

Mr. Ernest George
3167 Fryman Road
Studio City

Tel: (O) WE 3-5511
(H) OL 4-1781

NIXON FOR GOVERNOR

FINANCE-CAMPAIGN LEADERSHIP MEETING

Thursday, September 20, 1962

In Attendance:

M. H. Stans, Chairman
 W. D. Brewer
 R. H. Finch
 H. R. Haldeman
 H. Kalmbach
 R. W. Rood
 J. R. White

1. Budget transfers in the amount of \$3650 were authorized as follows:

<u>Additions</u>	<u>Category</u>	<u>Amount</u>
Meetings & luncheons	Adm.-So. Calif.	\$1500
Schedule office salaries	Schedule - State	800
Campaign Leadership Seminar	Field - So. Calif.	1350
		<u>3650</u>

<u>Reductions</u>	<u>Category</u>	<u>Amount</u>
Mail list maintenance	Administration	\$1000
Flexowriting-mimeo	Mail Office	1350
Veterans Program	Field - No. Calif.	1300
		<u>3650</u>

2. The matter of handling the ERV loan of \$3000 was referred to Lou Quinn for handling.
3. Ray Dubrowski authorized to sign disbursement checks.
4. J. R. White and M. H. Stans will decide appropriate time for executing contract with URFC.
5. It was announced that Bob Minckler had agreed to serve as Special Gifts Chairman for URFC. He and Harry Cartlidge will work together.
6. Bob Haldeman will work out details of General Eisenhower's visit to L.A. with San Francisco group.
7. Rod Rood announced that Bakersfield and San Bernardino would have a Nixon-Eisenhower dinner but Santa Barbara dinner had been cancelled due to high line costs.
8. Don Brewer is to maintain separate records of receipts from out of state mailings.
9. The Committee approved the following for membership in RECCO:
 E. R. Valentine
 M. H. Stans
 Waller Taylor, II
 Tom Knudsen
 H. C. McClellan
- Bob Finch will handle legal matters involved in setting up RECCO.

10. Bob Haldeman will call Si Flour regarding R N's visit to Whittier and Montebello.
11. Bob Finch will contact Henry Salvatori re Cy Rubel.
12. Rod Rood will follow through on request for 5 or 6 billboards for John A. Buserud.
13. Bob Finch will follow through on arranging a meeting with Goody Knight while General Eisenhower in California.
14. Mr. Stans will work with R N in developing a procedure whereby VIP's may see R N on a scheduled basis.
15. Herb Kalmbach was advised by the Committee to encourage Dan Bryant, Jr., Southeastern Division Chairman (L.A.) to hold a division fund raising function in October - it being understood that R N would not be able to attend.

NIXON FOR GOVERNOR

FINANCE-CAMPAIGN LEADERSHIP MEETING

Tuesday, September 4, 1962

SUMMARY

1. Chad McClellan asked Maury Stans to phone Frank Thornton in San Diego re their firm commitment.
2. Chad McClellan reported on recent Southern Counties tours and strongly urged:
 - a. That local leadership be consulted about FN visits.
 - b. That whether scheduling or finance problems, contacts should be coordinated with Herb Kalmbach.
 - c. That where possible, Pat Nixon or other speakers should fill in for FN so that communities will not be disappointed.
3. George Christopher's finance problems in Southern California were discussed and Maury Stans agreed to help work out satisfactory solutions, i.e., appointment of Tom Knudsen as his Finance Chairman and pledging him a larger share of the Nixon-Eisenhower dinner. Stans to talk the matter over with Herb Baus and Bob Hornby and Art Dolan.
4. MHS planned to get together with San Francisco leadership re Paul Davies and their problems up there.
5. It was reported that Boss Barrett would come to Los Angeles this week for planning re the State-wide dinners. He has been to Sacramento and met with enthusiastic cooperation there.
6. Bob Baldeman to ask FN to contact three nominees for Los Angeles dinner chairman: Justin Dart, Morris Bendleton and Bob Reynolds.
7. LR was asked to hold up publicity on the UFPC dinners (or eliminate listing of committee members) pending a discussion by MHS with Hal Ramser re personnel of the General Advisory Committee.
8. Bob Finch gave a report on the local UFPC situation.
9. Rod Rood gave a run-down on his Eastern trip, i.e., Cliff Folger in Washington has accepted the responsibility for 40 contacts. The Flanigans in New York, 100 contacts, and the responsibility for contacts in Chicago would be shared by Chuck Percy, Jim Worthy and Jim Douglas.

Rod Rood felt it would be helpful if MHS followed up the Eastern contacts on his projected visit to New York.

Jim Kirk is to submit a written report on his activities.

It was suggested that Sinclair Weeks and Tom Pappas would undoubtedly be interested in helping in Boston.

The vital importance of getting out a national mailing was agreed to by this Committee and our Eastern friends and MHS is to present the matter to RN.

10. Bob Haldeman reviewed recent poll results, noting RN's stronghold on the Republican votes and the potentials for capturing up to 32% of the Democrat votes. However, he expressed great concern that Brown would be spending two to three times our projected budget. He felt strongly that the Nixon advertising budget should be increased and he pointed out that it would be necessary to make these decisions relatively soon so that commitments for time and space could be secured.

HHH promised to furnish these figures to Stans, who suggested that Haldeman's request be given farther study and consideration.

11. Rod Rood agreed to ask Charley Jones to make a solicitation of Floyd Odum. He also suggested that Dr. Armand Hammer, president of Occidental Petroleum, be solicited and perhaps drawn into the campaign as a Democrat for Nixon.

Distribution:
(In attendance *)

Messrs:	W. D. Brewer	R. L. Minckler*
	S. J. Dubrowski	H. C. McClellan*
	R. R. Finch*	R. W. Rood*
	H. R. Haldeman*	M. H. Stans*
	H. Kalmbach*	E. R. Valentine
		J. R. White
		L. Quinn*

Maurice Stans

8-31-62

Bob Maldeman

I understand through my mother, who had a conversation with Earl Jorgensen at dinner the other evening, that he is now ready to back RN.

He will, of course, make a substantial financial contribution, but according to mother, should receive some special recognition. I think this is one you should handle personally, or have someone of comparable stature make the contact since, as you know, Jorgensen was pretty much opposed to us until just recently.

Incidentally, the change of heart came about as the result of one of RN's receptions which he attended.

Mr. Maurice Stans

9-11-62

Mr. Bob Haldeman

May I have the names of the 10 to 15 people you consider to be the key members of our finance organization for both Southern and Northern California?

RN is going to try to make telephone calls to these key people throughout the campaign; I should, therefore, have the office and home phone numbers for each person.

Would you also please list these in order of priority so that we can be sure the most important ones are covered first and most frequently?

Many thanks.

71

Mr. Maurice Stans
Mr. Lou Quinn

9-11-62

Bob Haldeman

RN feels very strongly that his statement with regard to the CIO-AFL should receive maximum distribution among potential contributors. It is his opinion it will be helpful.

The statement is attached. Would you please let me know what action you take on it?

Thanks.

Memo to Steve
& Don Quinn

RN feels very strongly
that the act. shld receive
~~max~~ dist to potential
contribs - I think it
will be helpful. Pls
let me know what you
all wish it -

BOB HALDEMAN

NIXON FOR GOVERNOR

NEWS
RELEASE



State Headquarters: 3908 Wilshire Blvd., Los Angeles 5, California; DU 5-9161

Pat Brown said to the Union convention in reference to Richard Nixon:

"You have read in the newspapers that another candidate for Governor of California is approaching labor through the "back door" this year.

"He is afraid to come to you openly and honestly to ask for your support."

* * * * *

Richard Nixon made the following statement regarding Brown's charge:

"Mr. Brown's charge that I am afraid to speak before the AFL-CIO convention is a complete misrepresentation. The truth is that I did not receive an invitation to address the convention. It is significant to note that the only gubernatorial candidate invited to address the convention was Mr. Brown who has been a rubber stamp for everything the union political bosses want--right or wrong.

"The political bosses of the union have dropped an iron curtain to prevent union members from hearing any views except those held by the clique controlling the politics of the union. But they are going to find in this election, as they have on every previous occasion when I have come before the voters in California, that they cannot dictate to union members how they will vote. I shall continue to take my case over their heads directly to union members in my person-to-person campaigning.

"California's wage earners are not fooled by Mr. Brown's campaign slogan "keep California first." They are deeply concerned that California is first in unemployment in the nation. They know that California needs dynamic new leadership which will attract, rather than drive away, the new investment we need to provide more jobs for California's increasing population."

-30-

August 20, 1962



file
MAdison 7-2486

NIXON FOR GOVERNOR
Southern California Finance Committee
609 South Grand Avenue, Room 414
Los Angeles 17, California

Finance Chairman
MAURICE H. STANS

July 20, 1962

Memo to: Bob Haldeman
Bob White
Bob Finch
Lou Quinn
Bob Hornby
Art Dolan

From: Maurice H. Stans

Re: Research Program

The financial arrangements with respect to the program of the State Committee to provide services to all the state-wide candidates are as follows:

1. Registration. The State Committee organization will undertake an aggressive registration program designed to follow up all efforts at local levels. The approved budget for this program is \$7600.00, to be paid entirely out of State Committee funds and without support from the candidates, directly or indirectly.
2. The State Committee will also provide a central research operation, under the direction of Don Frey, and including the research staff of the Nixon campaign. This arrangement is effective retroactive to July 1, and will continue to November 15. The approved budget for this operation at the present time is \$54,000.00, which includes a news man capable of giving immediate press stories upon request of any of the candidates, based on research data.

The sum of \$54,000.00 includes \$10,000.00 for a general survey of campaign issues and public attitudes. In addition to the approved amount of \$54,000.00, an additional contingent amount of \$19,500.00 was recognized, subject to expenditure only upon subsequent approval of the budget group. The contingent items are as follows:

Additional survey	\$10,000.00
Task forces	1,000.00
Investigator	4,500.00
Staff	4,000.00

A third item approved is a provision of \$3,000.00 for one individual to assist in disseminating and coordinating information regarding the schedules

of the various candidates. This includes estimated salary of \$2,500.00, and \$500.00 postage.

The total of approved items is therefore \$57,000.00, with another \$19,500.00 a possibility. However, I personally doubt that the second survey for \$10,000.00 will be necessary.

The expenditures involved are agreed to be financed between northern California and southern California in the ratio of 40% and 60%. Thus the present commitment for San Francisco is \$22,800.00, and for Los Angeles \$34,200.00.

The San Francisco people have agreed to advance \$10,000.00 early in August to pay for the cost of the first survey. The Southern California Nixon for Governor Committee has agreed to advance up to \$10,000.00 at this time to meet payrolls and current costs, this to be repaid by the State Committee when funds are available from the respective county organizations in San Francisco and Los Angeles.

The statewide candidates, including Kuchel, have all agreed that the money spent for this central activity is to come pro rata "off the top" from the allocations to them by the San Francisco and Los Angeles County Finance Committees.

Sincerely,

A handwritten signature in cursive script, appearing to read "Manny".

Mr. Maurice Stans

5-16-62

Mr. Bob Haldeman

You asked me to check on whether our mailing house, Dean Borton Associates, could bill a contributor direct for \$5,000. This has been arranged, and if you will let me know how the bill should be directed and for what amount, I will set the wheels in motion.

X Finance -

Nixon for Governor

orig to
Stans - JFR

To: **Bob Haldeman**

Date: **5-7-62**

From: **Jerry Reynolds**

Subject: **Bart Lytton**

COPY

Distribution: **Herb Kalmbach, Bob Finch**

A person recently back from Washington tells me that Bart Lytton is spending a lot of time there, has withdrawn his financial support from Brown and has set up a campaign fund for Congressional candidates only. If our Finance Chairman hasn't heard this rumor, I thought perhaps he would be interested in it.

John

Don Brewer

4-10-62

Bob Haldeman

**You wanted six copies of RN's Birch Society article. We
have had to fax it -- but hope the attached serves your purpose.**

Nixon for Governor

file

To: H. R. Haldeman, Campaign Manager Date: March 13, 1962

From: Louis Quinn

Subject: Changes in Finance Committee

Distribution: H. Kalmbach
E. R. Valentine
R. H. Finch
Mrs. L. Gaunt

Deletions: George A. Beavers, Jr.
Ernest A. Bryant
Irving Dumm, Sr.
Harold R. Hamilton
Earle M. Jorgensen
Henry Salvatori
Th. R. Knudsen (on public lists)

Additions: Stanley M. Freeman
Valley M. Knudsen
Dana Latham
Charles W. Lee
Richard W. Millar
Kenneth T. Norris, Sr.
James H. Udall

Note: DO NOT release to Charles Farrington,
as we will be preparing a story later.

Lou Quinn

Mr. Maurice Stans

3-15-62

Mr. Bob Haldeman

Expense Reports

The original procedure for my expenses was to submit them to Ed Valentine for OK before going to the Treasurer for reimbursement. In accordance with our understanding, I am not submitting them to you, as Finance Chairman, for your approval.

Herb and John Kabrobach

3-1-62

Bob Haldeman

Henry Clock

**cc: Maurice Stans
Edward R. Valentine**

**In a telephone conversation February 26th with
Ed Valentine, Henry Clock agreed to serve as a Vice Chairman
of the Finance Committee.**

**He asked to be advised as to the campaign plans for
the Long Beach area. He is especially anxious to know what financial
expenditures will be required of them for headquarters, staff, local
promotion etc.**

**Will you please be sure that Mr. Clock gets a complete
run-down?**

**File: Finance Committee ✓
x - Chron.**

file

February 20, 1962

Mr. Maurice Stans, Chairman
Nixon for Governor Finance Committee
c/o Western Bancorporation
600 S. Spring Street
Los Angeles 14, California

Dear Maurie:

Apparently I erred in including Herbert Hoover, Jr.'s name on the Finance Committee of Nixon for Governor. Mr. Hoover requested on February 19, in a telephone call to me, that his name be deleted. He stated that he is wholeheartedly for Nixon and will support him. As he is not in a position to actively work on the Committee, he feels that in justice he should not be on it.

I believe it would be well not to make an issue of this matter, but merely to drop his name from all future lists. The Finance Committee letterhead has not been prepared, and therefore his name will not appear. All in all, there is no damage done.

With my kindest regards,

Sincerely yours,


Edward R. Valentine

ERV:mbo

- CC - Mr. Richard M. Nixon
- Mr. John R. White
- Mr. Robert H. Finch
- ✓ Mr. R. H. Haldeman
- Mr. Herbert Hoover, Jr.

Mr. Maurice Stans

2-23-62

H. R. Haldeman

Mike Singer

cc: Mr. Valentine

The attached memoranda will give you all we have on Nike Singer. He indicated some time ago that when the Finance Committee was set up, he wanted to make a contribution.

✓ File: Finance - Prospects
x - Stans
x - Singer
x - Chron.

Mr. Maurice Stans

2-20-62

Mr. Bob Haldeman

Potential Donor

cc: Mrs. Pat Hitt

Mr. E. R. Valentine

Pat Hitt called to advise us of a potential donor who should be contacted as quickly as possible by one of the top level people on the Finance Committee. The prospect is:

Mr. C. H. Wentworth
1700 East Olympic Boulevard
MA - 3-8104
WE - 6-1811 (home)

Mr. Wentworth is head of the Flexo Manufacturing Co., is about 80 years old, has a great deal of money and is ready to make a donation to the Nixon campaign when approached.

Mr. Wentworth was referred to Mrs. Hitt by Mr. Roy Butler, formerly of Whittier, who now lives in Humboldt County. Mr. Butler's name should be used in making the contact.

I would appreciate having the result of this solicitation since Mr. Butler has asked to be advised so that he can follow through with Wentworth "if he doesn't give enough". He is apparently prepared to give at least several thousand dollars.

File: - Finance - Prospects

✓ x - Stans

x - Chron - follow-up.