THE WHITE HOUSE
WASHINGTON

Administratively Confidential

August 13, 1971

MEMORANDUM FOR: 
H. R. HALDEMAN

FROM: GORDON STRACHAN

SUBJECT: Kalmbach's Commitments to DeRoulet and Symington

You requested additional information concerning the Kalmbach "commitments" of ambassadorships to DeRoulet and Symington.

Kalmbach reports that he hand delivered to you two letters of July 15, on Kalmbach, DeMarco stationery, which he discussed with you. Larry Higby was not present. The letter concerning DeRoulet listed six positions in order of preference: Chief of Protocol, Italy, Spain, Portugal, Belgium, and Argentina. The Symington letter listed ten posts in order of preference: Spain, Portugal, Italy, Belgium, Holland, Switzerland, Norway, Germany, Ireland, Sweden. The language of both letters is almost identical and indicates a commitment to move DeRoulet and Symington before December 31, 1971 to these lists of countries for the amount which Kalmbach covered orally with you.

Just prior to locking the ten positions with Symington, Kalmbach called Larry Higby in Chicago to double check. Larry checked with you and returned Kalmbach's call within two hours. Kalmbach will be in his Newport Beach office this weekend to check the exact date of the Chicago telephone call.

The point is that Kalmbach's usually reliable records indicate a "commitment". The Flanigan offer of Finland for DeRoulet and nothing right now for Symington does not meet the commitment.

As mentioned in my August 10 memorandum (copy attached with your comments) Kalmbach will assume the task of selling Finland and being the fall guy for non-delivery on the commitments.

When you are in California in late August, Kalmbach would like to discuss with you this general problem of "commitments" and Flanigan's reluctance to receive "input" (e.g. telephone calls and reminders of previous decisions) from Kalmbach.