

Richard Nixon Presidential Library  
Contested Materials Collection  
Folder List

<u>Box Number</u>	<u>Folder Number</u>	<u>Document Date</u>	<u>No Date</u>	<u>Subject</u>	<u>Document Type</u>	<u>Document Description</u>
22	4	4/14/1971	<input type="checkbox"/>	Campaign	Letter	From: Herbert W. Kalmbach To: David R. Derge RE: Cashier's check for Behavior Research Associates. 1 pg.
22	4	10/30/1970	<input type="checkbox"/>	Campaign	Letter	From: Herbert W. Kalmbach To: H.R. Haldeman RE: Payments made to David Derge. 1 pg.
22	4	10/29/1970	<input type="checkbox"/>	Campaign	Letter	From: Herbert W. Kalmbach To: David R. Derge RE: Cashier's check in the amount of \$18,600. 1 pg.
22	4	10/19/1970	<input type="checkbox"/>	Campaign	Letter	From: herbert W. Kalmbach To: David R. Derge RE: Cashier's check in the amount of \$6,200. 1 pg.

<u>Box Number</u>	<u>Folder Number</u>	<u>Document Date</u>	<u>No Date</u>	<u>Subject</u>	<u>Document Type</u>	<u>Document Description</u>
22	4	10/19/1970	<input type="checkbox"/>	Campaign	Letter	From: Herbert W. Kalmbach To: David R. Derge RE: Cashier's check in the amount of \$6,200. 1 pg.
22	4	10/2/1970	<input type="checkbox"/>	Campaign	Letter	From: Herbert W. Kalmbach To: David R. Derge RE: Casheir's check in the amount of \$6,000. 1 pg.
22	4	9/18/1970	<input type="checkbox"/>	Campaign	Letter	From: Herbert W. Kalmbach To: David R. Derge RE: Cashier's check in the amount of \$6,300. 1 pg.
22	4	7/20/1970	<input type="checkbox"/>	Campaign	Letter	From: Herbert W. Kalmbach To: David R. Derge RE: Cashier's check in the amount of \$5,500. 1 pg.
22	4	6/19/1970	<input type="checkbox"/>	Campaign	Letter	From: Herbert W. Kalmbach To: David R. Derge RE: Cashier's check in the amount of \$32,750. 1 pg.

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22	4	3/29/1971	<input type="checkbox"/>	Campaign	Letter	From: Herbert W. Kalmbach To: H.R. Haldeman RE: What contributors staff members should be permitted to approach. Small note describing confidentiality attached. 2 pgs.
22	4	3/19/1971	<input type="checkbox"/>	Campaign	Memo	From: H.R. Haldeman To: Klein, Colson, Dent, Magruder, H. Cashen, Finch. RE: Hugh Sloan becoming point person for requests to contributors made by staff members. 1 pg.
22	4		<input checked="" type="checkbox"/>	Campaign		From: Dave To: Larry RE: Kalmbach file. 1 pg.
22	4	3/18/1971	<input type="checkbox"/>	Campaign	Letter	From: Lawrence M. Higby To: Herb Kalmbach RE: Invoices for telephone studies. Two notes attached regarding telephone bills. 3 pgs.
22	4	3/9/1971	<input type="checkbox"/>	Campaign	Financial Records	To: David Derge and the Behavioral Research Associates. Telephone Study No. 2 (March 1-3). 1 pg.

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22	4	3/29/1971	<input type="checkbox"/>	Campaign	Financial Records	Attn: Behavioral Research Associates RE: Chilton Research Reservices. 1 pg.
22	4	1/22/1971	<input type="checkbox"/>	Campaign	Financial Records	Attn: Behavioral Research Associates RE: President Nixon's television conversation with four newsmen-January 4, 1971. 1 pg.
22	4	2/11/1971	<input type="checkbox"/>	Campaign	Financial Records	Attn: Behavioral Research associates RE: President Nixon's "State of the Union" message- January 22, 1971. 1 pg.
22	4	2/4/1971	<input type="checkbox"/>	Campaign	Letter	From: Lawrence M. Higby To: Herbert W. Kalmbach RE: Bill from Chilton for services rendered. 1 pg.
22	4	1/28/1971	<input type="checkbox"/>	Campaign	Letter	From: Herbert W. Kalmbach To: Lawrence M. Higby RE: Notification that Chilton bill has been received. 1 pg.

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22	4	1/14/1971	<input type="checkbox"/>	Campaign	Memo	From: L. Higby To: Kalmbach RE: Latest billing for polls. 1 pg.
22	4		<input checked="" type="checkbox"/>	Campaign	Other Document	Note from David Derge to Larry Higby regarding Herbert Kalmbach. 1 pg.
22	4	1/4/1971	<input type="checkbox"/>	Campaign	Letter	From: Robert K. McMillan To: David Derge RE: Bill for the 91st Congress Study and Trial Heat Type questions for 1972 Presidential Election. Bill attached. 2 pgs.
22	4	1/12/1971	<input type="checkbox"/>	Campaign	Letter	From: Herbert W. Kalmbach To: Lawrence M. Higby RE: Notification that billing for Rescue Mission and Trial Heat Questions have been received. 1 pg.
22	4	1/7/1971	<input type="checkbox"/>	Campaign	Letter	From: Herbert W. Kalmbach To: Lawrence M. Higby RE: Notification that billing in the amount of \$63,500 has been received. 1 pg.

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22	4	1/7/1971	<input type="checkbox"/>	Campaign	Memo	From: L. Higby To: Kalmbach RE: Billing for Polls. 1 pg.
22	4	12/21/1970	<input type="checkbox"/>	Campaign	Financial Records	Attn: Behavioral Research Associates RE: Rescue Mission and Trial Heat Type Questions. Letter referring to invoice attached. 2 pgs.
22	4	12/31/1970	<input type="checkbox"/>	Campaign	Memo	For the Record regarding Kalmbach file. Copy attached. 2 pgs.
22	4	12/24/1970	<input type="checkbox"/>	Campaign	Memo	From: Larry Higby To: Herb kalmbach RE: Wrap-up of Derge billings for the campaign. Total billing numbers attached. 2 pgs.
22	4	11/25/1970	<input type="checkbox"/>	Campaign	Memo	From: H.R. Haldeman To: Herb Kalmbach RE: Chairman for the Republican Finance Committee. Copy attached. 2 pgs.

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22	4	11/9/1970	<input type="checkbox"/>	Campaign	Letter	From: Larry Higby To: Herb Kalmbach RE: Invoice for the State of New Jersey II Study. Note and invoice attached. 4 pgs.
22	4	10/29/1970	<input type="checkbox"/>	Campaign	Letter	From: Herb Kalmbach To: Larry Higby RE: Three Chilton billings dates October 9, 1970. 1 pg.
22	4	10/19/1970	<input type="checkbox"/>	Campaign	Letter	From: Larry Higby To: Herb Kalmbach RE: Bills for research done in specific states. Separate state bills attached. 10 pgs.
22	4	10/19/1970	<input type="checkbox"/>	Campaign	Letter	From: Herb Kalmbach To: Larry Higby RE: Chilton billing dated September 25, 1970. 1 pg.
22	4	10/16/1970	<input type="checkbox"/>	Campaign	Letter	From: Larry Higby To: Herb Kalmbach RE: Bills for the studies conducted in Nevada, Maryland, and New Jersey. Note regarding billings, three billings, and total statement attached. 6 pgs.

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22	4	10/8/1970	<input type="checkbox"/>	Campaign	Letter	From: Larry Higby To: Herb Kalmbach RE: Invoice for 13 question interviews dealing with student unrest and demonstrations. Invoice attached. 2 pgs.
22	4	10/2/1970	<input type="checkbox"/>	Campaign	Letter	From: Herbert Kalmbach To: Larry Higby RE: Chilton billing of August 28, 1970. 1 pg.
22	4	9/19/1970	<input type="checkbox"/>	Campaign	Letter	From: Herb Kalmbach To: Larry Higby RE: Chilton billing of July 10-12 1970 study. 1 pg.
22	4	9/15/1970	<input type="checkbox"/>	Campaign	Letter	From: Larry Higby To: Herb Kalmbach RE: Invoice for August from Chilton Research Services. Invoice attached. 2 pgs.
22	4	9/14/1970	<input type="checkbox"/>	Campaign	Letter	From: Larry Higby To: Herb Kalmbach RE: Chilton billing for July 10-12. 1 pg.



<u>Box Number</u>	<u>Folder Number</u>	<u>Document Date</u>	<u>No Date</u>	<u>Subject</u>	<u>Document Type</u>	<u>Document Description</u>
22	4	9/1/1970	<input type="checkbox"/>	Campaign	Letter	From: David Derge To: Larry Higby RE: Chilton billing. 1 pg.
22	4	7/20/1970	<input type="checkbox"/>	Campaign	Financial Records	Attn: Behavioral Research Associates RE: Public Issues Study and Long Distance Telephone Interviews. 1 pg.
22	4	9/10/1970	<input type="checkbox"/>	Campaign	Memo	From: H.R. Haldeman To: Herb Kalmbach RE: Gratitude from entire staff for their Californian summer. 1 pg.
22	4	9/1/1970	<input type="checkbox"/>	Campaign	Memo	From: H.R. Haldeman To: Herb Kalmbach RE: Campaign contributors. 1 pg.
22	4	7/24/1970	<input type="checkbox"/>	Campaign	Letter	From: Herb Kalmbach To: H.R. Haldeman RE: Derge and Don. 1 pg.

<u>Box Number</u>	<u>Folder Number</u>	<u>Document Date</u>	<u>No Date</u>	<u>Subject</u>	<u>Document Type</u>	<u>Document Description</u>
22	4	7/9/1970	<input type="checkbox"/>	Campaign	Letter	From: Larry Higby To: Herb Kalmbach RE: Remaining Chilton bills. 1 pg.
22	4	6/11/1970	<input type="checkbox"/>	Campaign	Memo	From: Larry Higby To: Herb Kalmbach RE: Behavioral Research Associates billing. 1 pg.
22	4	6/5/1970	<input type="checkbox"/>	Campaign	Letter	From: David Derge To: Larry Higby RE: Recent billing from Chilton for student protest study. Invoice attached. 2 pgs.
22	4	5/29/1970	<input type="checkbox"/>	Campaign	Memo	Note regarding Derge and information he knows. 1 pg.
22	4	5/11/1970	<input type="checkbox"/>	Campaign	Financial Records	Attn: Chilton Research Services RE: Study of American involvement in Cambodia and long distance telephone interviews. Invoice attached. 2 pgs.

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22	4	4/30/1970	<input type="checkbox"/>	Campaign	Letter	From: Robert K. McMillan To: David Derge RE: Billing for Nixon's public image. Invoice and note attached. 3 pgs.
22	4	3/6/1970	<input type="checkbox"/>	Campaign	Financial Records	Attn: Chilton Research Services RE: Issues Study and long distance telephone interviews. 1 pg.
22	4	3/19/1970	<input type="checkbox"/>	Campaign	Financial Records	Attn: Chilton Research Services RE: Alabama study and long distance telephone interviews. 1 pg.
22	4	3/24/1970	<input type="checkbox"/>	Campaign	Financial Records	Attn: Chilton Research Services RE: Interviews. 1 pg.
22	4	6/8/1970	<input type="checkbox"/>	Campaign	Letter	From: Herb Kalmbach To: H.R. Haldeman RE: Judge Thurmond Clarke's health. Note attached about best way to contact him. 2 pgs.

LAW OFFICES  
KALMBACH, DeMARCO, KNAPP & CHILLINGWORTH

HERBERT W. KALMBACH  
FRANK DeMARCO, JR.  
SHERWOOD C. CHILLINGWORTH  
HAROLD BERAL  
ALEXANDER BOWIE  
ROBERT M. OLSON, JR.  
ROBERT H. MORRISON  
RICHARD C. GREENBERG  
THOMAS D. PECKENPAUGH  
TERRY L. RHODES  
OAKLEY C. FROST  
ALAN R. WOLEN  
WILLIAM A. KERR  
LARRY B. THRALL  
ERIC W. MARTENS  
RALPH J. MORGAN  
DAVID PATTERSON SMITH  
WESTON L. JOHNSON

SUITE 900 • NEWPORT FINANCIAL PLAZA / 550 NEWPORT CENTER DRIVE  
NEWPORT BEACH, CALIFORNIA 92660  
TELEPHONE (714) 644-4111

*To file*  
LOS ANGELES OFFICE  
611 WEST SIXTH STREET - SUITE 1900  
LOS ANGELES, CALIFORNIA 90017  
TELEPHONE (213) 625-2191

OF COUNSEL  
JAMES R. KNAPP  
JAMES H. O'CONNOR

April 14, 1971

PERSONAL AND CONFIDENTIAL

Mr. David R. Derge, President  
Behavioral Research Associates  
Woodruff Lane, Bittner Woods  
Bloomington, Indiana 47401

Dear Dave:

Per our telephone conversation of this afternoon, enclosed is a Cashier's Check in the amount of \$36,500 drawn in favor of Behavioral Research Associates, David R. Derge, President.

This represents payment in full for services rendered as indicated:

<u>Date</u>	<u>Study Description</u>	<u>Amount</u>
1/22	(C) Television Conversation - Four Newsmen	\$7,500
2/4	(OR) Telephone Study (January 26 - 29)	7,000
2/11	(C) State of the Union Message	8,000
3/9	(OR) Telephone Study (March 1 - 3)	7,000
3/9	(OR) Telephone Study (March 6 - 7)	<u>7,000</u>
	Total:	<u>\$36,500</u>

Please let me know if you have any questions or if there is any way in which I can be of added assistance.

Regards,

Herbert W. Kalmbach

HWK/ah  
Enclosure

BCC: Mr. Lawrence M. Higby

LAW OFFICES  
**KALMBACH, DeMARCO, KNAPP & CHILLINGWORTH**

SUITE 900 • NEWPORT FINANCIAL PLAZA / 650 NEWPORT CENTER DRIVE  
NEWPORT BEACH, CALIFORNIA 92660  
TELEPHONE (714) 644-4111

HERBERT W. KALMBACH  
FRANK DeMARCO, JR.  
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HAROLD BERAL  
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ROBERT M. OLSON, JR.  
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LOS ANGELES, CALIFORNIA 90017  
TELEPHONE (213) 625-2191

OF COUNSEL  
JAMES R. KNAPP  
JAMES H. O'CONNOR

October 30, 1970

Personal and Confidential

Mr. H. R. Haldeman  
Assistant to the President  
The White House  
Washington, D. C.

Dear Bob:

Here's a listing of the amounts paid to Derge from funds under my control (the initials indicate the location of the box from which the particular withdrawal was made):

6/10/69	(NYC)	\$30,000
6/24/69	(NYC)	6,600
6/18/70	(LA)	32,750
7/20/70	(NB)	5,500
9/18/70	(NB)	6,300
9/29/70	(NB)	6,000
10/19/70	(NB)	6,200
10/29/70	(NB)	<u>18,600</u>
Total		<u>\$111,950</u>

Enclosed are copies of letters of transmittal to which purchaser's copies of cashiers checks were attached. Tom Evans has the copies of the two New York payments.

Regards,



Herbert W. Kalmbach

HWK/ah  
Encls.

October 29, 1970

PERSONAL AND CONFIDENTIAL

Mr. David R. Derge, President  
Behavioral Research Associates  
Woodruff Lane, Bittner Woods  
Bloomington, Indiana 47401

Dear Dave:

Enclosed is a Cashier's Check in the amount of \$18,600 drawn in favor of Behavioral Research Associates.

This represents payment in full for services rendered per your three statements dated October 9, 1970 (19 question questionnaire of registered voters 21 years of age or older - States of Maryland, Nevada and New Jersey).

Very truly yours,

NEWPORT CENTER OFFICE  
**SECURITY PACIFIC NATIONAL BANK**   
550 NEWPORT CENTER DRIVE, NEWPORT BEACH, CALIFORNIA

No. **M** 605235

October 29, 1970

90-1851  
1222

\* \* \* \* \* Behavioral Research Associates \* \* \* \* \*  
\* \* \* \* \* David R Derge, President \* \* \* \* \* 18,600.00\*

\$ 18,600.00 AND 00/100

**PURCHASER'S COPY** of  
CASHIERS CHECK  
RETAIN THIS COPY FOR FUTURE REFERENCE

**NOT NEGOTIABLE**

October 19, 1970

PERSONAL AND CONFIDENTIAL

Mr. David R. Derge, President  
Behavioral Research Associates  
Woodruff Lane, Bittner Woods  
Bloomington, Indiana 47401

Dear Dave:

Enclosed is a Cashier's Check in the amount  
of \$6,200 drawn in favor of Behavioral Research  
Associates, David R. Derge, President.

This represents payment in full for services  
rendered per your statement of September 25, 1970 (13  
question interviews dealing with student unrest and  
demonstrations).

Very truly yours,

NEWPORT CENTER OFFICE  
SECURITY PACIFIC NATIONAL BANK   
850 NEWPORT CENTER DRIVE, NEWPORT BEACH, CALIFORNIA

No. M 605149

October 19 1970

90-1851  
1222

\* \* BEHAVIORIAL RESE RCH ASSOCIATES, DAVID R. DERGE, PRES. \*6,200.00\*

SPNB ~~\$~~6200 AND 00 CTS

PURCHASER'S COPY of  
CASHIERS CHECK  
RETAIN THIS COPY FOR FUTURE REFERENCE

NOT NEGOTIABLE

October 2, 1970

PERSONAL AND CONFIDENTIAL

Mr. David R. Derge, President  
Behavioral Research Associates  
Woodruff Lane, Bittner Woods  
Bloomington, Indiana 47401

Dear Dave:

Enclosed is a Cashier's Check in the amount of \$6,000 drawn in favor of Behavioral Research Associates, David R. Derge, President.

This represents payment in full for services rendered (New York State study, August 20-23, 1970).

Very truly yours,

NEWPORT CENTER OFFICE  
SECURITY PACIFIC NATIONAL BANK   
550 NEWPORT CENTER DRIVE, NEWPORT BEACH, CALIFORNIA

No. **D** 194861

September 29 1970  $\frac{90-1851}{1222}$

\*\*\*\*\* BEHAVIORIAL RESEARCH ASSOC. DAVID R. DERGE, PRES. \* \*6,000.00\* \*

SPN 3 996 000 AND 00 00

**PURCHASER'S COPY** of  
CASHIERS CHECK  
RETAIN THIS COPY FOR FUTURE REFERENCE

**NOT NEGOTIABLE**



September 18, 1970

PERSONAL AND CONFIDENTIAL

Mr. David R. Derge, President  
Behavioral Research Associates  
Woodruff Lane, Bittner Woods  
Bloomington, Indiana 47401

Dear Dave:

Enclosed is a Cashier's Check in the amount of \$6,300 drawn in favor of Behavioral Research Associates, c/o David R. Derge, President.

This represents payment in full to date for services rendered.

Very truly yours,

NEWPORT CENTER OFFICE  
SECURITY PACIFIC NATIONAL BANK   
550 NEWPORT CENTER DRIVE, NEWPORT BEACH, CALIFORNIA

No. **D** 194759

September 18 1970 <sup>90-1851</sup>/<sub>1222</sub>

• BEHAVIORIAL RESEARCH ASSOCIATES, MR. DAVID R. DERGE, PRES. •6,300.00• •

SPN 556,300.00 CTS

**PURCHASER'S COPY** of  
CASHIERS CHECK  
RETAIN THIS COPY FOR FUTURE REFERENCE

**NOT NEGOTIABLE**

July 20, 1970

PERSONAL AND CONFIDENTIAL

Mr. David R. Derge, President  
Behavioral Research Associates  
Woodruff Lane, Bittner Woods  
Bloomington, Indiana 47401

Dear Dave:

Enclosed is a Cashier's Check in the amount of  
\$5,500 drawn in favor of Behavioral Research Associates,  
c/o David R. Derge, President.

This represents payment in full to date for  
services rendered.

Very truly yours,

Herbert W. Kalmbach

NEWPORT CENTER OFFICE  
SECURITY PACIFIC NATIONAL BANK   
550 NEWPORT CENTER DRIVE, NEWPORT BEACH, CALIFORNIA

No. **D** 194302

July 20, 1970

90-1851  
1222

\* Behavioral Research Associates, David Derge, Pres. \* \* \* 5,500.00

SPNB 55,500 00/100

**PURCHASER'S COPY** of  
CASHIERS CHECK  
RETAIN THIS COPY FOR FUTURE REFERENCE

**NOT NEGOTIABLE**

June 19, 1970

PERSONAL AND CONFIDENTIAL

Mr. David R. Derge, President  
Behaviorial Research Associates  
Woodruff Lane, Bittner Woods  
Bloomington, Indiana 47401

Dear Dave:

Per our recent conversation, I enclose a Cashier's check in the amount of \$32,750 drawn in favor of Behaviorial Research Associates, c/o David R. Derge, President.

This represents payment in full for services rendered.

Very truly yours,

**GROCKER-CITIZENS NATIONAL BANK**  
CENTRAL ACCOUNTING OFFICE • LOS ANGELES, CALIFORNIA

16-18  
127

CASHIER'S CHECK

816115

PAY TO THE ORDER OF \*\*\*BEHAVIORIAL RESEARCH ASSOCIATES, c/o DAVID R. DERGE\*\*\*  
\*\*\*PRESIDENT\*\*\*

DATE JUNE 18, 1970

\$2,750.00

THIRTY TWO THOUSAND SEVEN HUNDRED FIFTY AND 00/100 CTS

DOLLARS

NON-NEGOTIABLE  
CUSTOMER COPY

*David P. Vitt*  
\_\_\_\_\_  
AUTHORIZED SIGNATURE

THE WHITE HOUSE  
WASHINGTON

D / Special  
CONFIDENTIAL  
FILE Keep  
Locked up

DETERMINED TO BE AN  
ADMINISTRATIVE MARKING  
E.O. 12065, Section 6-102  
By EP, Date 3-16-82

Herb

HERBERT W. KALMBACH  
550 NEWPORT CENTER DRIVE  
NEWPORT BEACH, CALIFORNIA 92660

DETERMINED TO BE AN  
ADMINISTRATIVE MARKING  
L.S. 12085, Section 6-102  
By ef NARS, Date 3-16-82  
CONFIDENTIAL -- EYES ONLY

March 29, 1971

Dear Bob:

In light of our talk on the 26th, you may wish to get out a supplement to the memo attached wherein you specify that all requests of the type mentioned should go through Gordon Strachan to the outside contact.

This procedure will avoid the problems inherent in the situation where Chuck Colson, Harry Dent, etc. would be making requests directly to Hugh Sloan. Hugh should deal only with Gordon.

Regards,

*Hue*

*There is a misunderstanding here. I think the requests should continue to be directed to Hugh - that he should then clear thru Gordon - saying no commitment can be made pending approval - and not saying where the approval comes from.*

Mr. H. R. Haldeman  
Assistant to the President  
The White House  
Washington, D. C.

*OK?*  
*H.*

## THE WHITE HOUSE

WASHINGTON

March 19, 1971

CONFIDENTIAL -- EYES ONLY

DETERMINED TO BE AN

ADMINISTRATIVE MARKING

E.O. 12065, Section 6-102

By OP NARS, Date 3-16-82

MEMORANDUM FOR:

Klein, Colson, Dent, Magruder  
H. Cashen, Finch

FROM:

H. R. HALDEMAN

We have been creating a serious problem for ourselves with contributors that needs to be solved immediately. Staff members have been approaching some of our contributors with individual requests for special projects or requests on behalf of other individuals. It has become very difficult to keep track of who has contributed what to whom, and contributors have been complaining that they don't know which requests are valid and should be honored.

From now on, any request that you want to make for funds from any of our outside people, should be relayed through Hugh Sloan. Hugh has been designated as the central point of contact and should handle any matters of this type. All of our contributors have been advised that they are under no obligation to honor any requests that do not come through this channel.

Please be sure that you adhere to this procedure in the future.

cc: Mr. Chapin  
Mr. Butterfield

bcc: Gordon Strachan  
Herb Kalmbach ✓

BEHAVIORAL RESEARCH ASSOCIATES  
DAVID R. DERGE, PRESIDENT

TO:

Larry  
Outstanding bills  
from Chelton.  
Dave

Kalmbach file

March 18, 1971

Dear Herb:

Enclosed are the invoices for the following studies:

Telephone Study No. 2 (March 1-3)

Telephone Study No. 3 (March 6-7)

Please handle in the usual manner.

Thank you.

Sincerely,

Lawrence M. Higby

Mr. Herb Kalmbach  
Suite 900 Newport Center Drive  
Newport Beach, California  
92260

Enclosures  
LH:pm



THE WHITE HOUSE  
WASHINGTON

*Pat*  
*Blaine*  
*Dray*  
*Pro*

BEHAVIORAL RESEARCH ASSOCIATES  
DAVID B. DERGE, PRESIDENT

TO:

Larry

Bills for the two  
ORC Telephone  
Surveys.  
Dave

INTERNATIONAL HEADQUARTERS: PRINCETON, NEW JERSEY 08540

telephone: 609/924-5900

March 9, 1971

*To:* Behavioral Research Associates  
Woodruff Lane  
Bittner Woods  
Bloomington, Indiana 47401

Attention: Dr. David R. Derge

---

Telephone Study No. 2 (March 1-3)

\$7,000.

**PRESERVATION COPY**

STATEMENT

RECEIVED

# Chilton Company

Chestnut and Fifty-sixth streets, Philadelphia, Pennsylvania 19139  
215 748-2000

BEHAVIORAL RESEARCH ASSOCIATES  
Woodruff Lane, Bittner Woods  
Bloomington, Indiana 47401  
Attn: Dr. David R. Derge, Pres.

RE: CHILTON RESEARCH SERVICES

3/29/71

PLEASE SEE ATTACHED

*Sorry  
Still to be paid,  
D.*

See reverse for key to publications and division abbreviations.

# Chilton Research Services

A division of Chilton Company, Chestnut and Fifty-sixth streets, Philadelphia, Pa. 19139, Telephone 215-748-2000

BEHAVIORAL RESEARCH ASSOCIATES  
MOORCUFF LANE, BITTNER WOODS  
BLOOMINGTON, INDIANA 47401  
ATT: DR. DAVID R. BERGE, PRESIDENT

*Paid*  
*(memo to [unclear])*

MISCELLANEOUS INFORMATION

INVOICE FOR PROFESSIONAL SERVICES:

JANUARY 22, 1971

PRESIDENT NIXON'S TELEVISION CONVERSATION WITH FOUR  
NEWSMEN -- JANUARY 4, 1971 - PLUS CALLUP TYPE TRIAL  
HEAT QUESTIONS.

CONDUCT 993 INTERVIEWS USING A 28-QUESTION QUESTION-  
NAIRE, AND PRODUCE 4 PAGES OF COMPUTER PRINTOUTS FOR  
EACH QUESTION. ALSO PRODUCED TABLES ON BASIS OF TOTAL  
SAMPLE AND ON THE BASIS OF THE 'GALLUP SCREEN'

\$ 7,500.00

*9.5-8-2*  
*0.2.2-83*

Please Remit To: Chilton Company, P.O. Box 7237, Phila., Pa. 19101

# Chilton Research Services

A division of Chilton Company, Chestnut and Fifty-sixth streets, Philadelphia, Pa. 19139, Telephone 215-748-2000

BEHAVIORAL RESEARCH ASSOCIATED  
WOODRUFF LANE, BITTERS WOODS  
BLOOMINGTON, INDIANA 47401  
ATTN: DR. DAVID R. DENOS, PRESIDENT

*Paid*  
*(Memo to Kabinbach)*

MISCELLANEOUS

INVOICE FOR PROFESSIONAL SERVICES:

FEBRUARY 11, 1971

PRESIDENT NIXON'S "STATE OF THE UNION MESSAGE - JANUARY 22, 1971 - PLUS TRIAL HEAT TYPE QUESTIONS.

CONDUCT 1024 INTERVIEWS WITH PEOPLE 18 YEARS OF AGE OR OLDER, USING A 35-QUESTION QUESTIONNAIRE (4 OPEN-END QUESTIONS REQUIRING SPECIAL HANDLING), AND PRODUCE 4 PAGES OF COMPUTER PRINTOUTS FOR EACH QUESTION.

\$ 8,000.00

*9/17/71*  
*10-1-71*

Please Remit To: Chilton Company, P.O. Box 7237, Phila., Pa. 19101

February 4, 1971

**CONFIDENTIAL/EYES ONLY**

DETERMINED TO BE AN  
ADMINISTRATIVE CLERKING  
E. J. HALL, Section 6-102  
By Ep, date 3-16-82

Dear Herb:

Enclosed is the bill from Chilton for services rendered on January 4, 1971.

With best wishes,

Sincerely,

Lawrence M. Higby  
Administrative Assistant  
to H. R. Haldeman

Mr. Herb Kaimbach  
Suite 900 - Newport Finance Plaza  
550 Newport Center Drive  
Newport Beach, California 92260

Enclosure: Bill from Chilton for services rendered 1/4/71

LMH:hc

LAW OFFICES  
**KALMBACH, DeMARCO, KNAPP & CHILLINGWORTH**

HERBERT W. KALMBACH  
FRANK DeMARCO, JR.  
SHERWOOD C. CHILLINGWORTH  
HAROLD BERAL  
ALEXANDER BOWIE  
ROBERT M. OLSON, JR.  
ROBERT H. MORRISON  
RICHARD C. GREENBERG  
THOMAS D. PECKENPAUGH  
TERRY L. RHODES  
OAKLEY C. FROST  
ALAN R. WOLEN  
WILLIAM A. KERR  
LARRY B. THRALL  
ERIC W. MARTENS  
RALPH J. MORGAN  
DAVID PATTERSON SMITH  
WESTON L. JOHNSON

SUITE 900 • NEWPORT FINANCIAL PLAZA / 550 NEWPORT CENTER DRIVE  
NEWPORT BEACH, CALIFORNIA 92660  
TELEPHONE (714) 644-4111

LOS ANGELES OFFICE  
611 WEST SIXTH STREET • SUITE 1900  
LOS ANGELES, CALIFORNIA 90017  
TELEPHONE (213) 625-2191

OF COUNSEL  
JAMES R. KNAPP  
JAMES H. O'CONNOR

✓  
January 28, 1971

PERSONAL AND CONFIDENTIAL

Mr. Lawrence M. Higby  
Staff Assistant to  
H. R. Haldeman  
The White House  
Washington, D. C.

Dear Larry:

The Chilton billing dated December 31, 1970  
in the amount of \$7,200 has been received and has been  
paid this date. The invoice covered the 91st Congress  
Study plus Trial Heat Type Questions for 1972 Presi-  
dential Election.

Regards,



Herbert W. Kalmbach

HWK/ah



January 14, 1971

**MEMORANDUM FOR: MR. KALMBACH**  
**FROM: L. HIGBY**

Attached is the latest billing for polls. Will you please handle in the appropriate manner.

Thank you.

Attachment

**BEHAVIORAL RESEARCH ASSOCIATES**  
**DAVID R. DERGE, PRESIDENT**

TO:

Larry Higby

*Carmel*  
*Do std. mem to*  
*Herb K. Balaban*  
*on Plain Station*  
*for my sig.*  
*L.*

David R. Derge

# Chilton Research Services ①

January 4, 1971

Dr. David R. Derge, President  
Behavioral Research Associates  
Woodruff Lane, Bittner Woods  
Bloomington, Indiana 47401

Dear David:

Enclosed is our bill in the amount of  
\$7,200. for the 91st Congress Study plus Trial Heat  
Type Questions for 1972 Presidential Election.

Sincerely,



Robert K. McMillan  
Senior Research Plans Director

RKMcM:lr

encl.



LAW OFFICES  
**KALMBACH, DeMARCO, KNAPP & CHILLINGWORTH**

SUITE 900 • NEWPORT FINANCIAL PLAZA / 550 NEWPORT CENTER DRIVE  
NEWPORT BEACH, CALIFORNIA 92660  
TELEPHONE (714) 644-4111

LOS ANGELES OFFICE  
611 WEST SIXTH STREET • SUITE 1900  
LOS ANGELES, CALIFORNIA 90017  
TELEPHONE (213) 625-2191

HERBERT W. KALMBACH  
FRANK DEMARCO, JR.  
SHERWOOD C. CHILLINGWORTH  
HAROLD BERAL  
ALEXANDER BOWIE  
ROBERT M. OLSON, JR.  
ROBERT H. MORRISON  
RICHARD C. GREENBERG  
THOMAS D. PECKENPAUGH  
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ALAN R. WOLEN  
WILLIAM A. KERR  
LARRY B. THRALL  
ERIC W. MARTENS  
RALPH J. MORGAN  
DAVID PATTERSON SMITH

OF COUNSEL  
JAMES R. KNAPP  
JAMES H. O'CONNOR

January 12, 1971

PERSONAL AND CONFIDENTIAL

Mr. Lawrence M. Higby  
Staff Assistant to  
H. R. Haldeman  
The White House  
Washington, D. C.

Dear Larry:

The Chilton billing dated December 21, 1970,  
in the amount of \$7,200 has been received and has been  
paid this date. The invoice covered the Rescue Mission  
Study plus Trial Heat Type Questions for 1972 Presi-  
dential Election.

Regards,



Herbert W. Kalmbach

HWK/ah

LAW OFFICES  
**KALMBACH, DeMARCO, KNAPP & CHILLINGWORTH**

SUITE 900 • NEWPORT FINANCIAL PLAZA / 550 NEWPORT CENTER DRIVE  
NEWPORT BEACH, CALIFORNIA 92660  
TELEPHONE (714) 644-4111

HERBERT W. KALMBACH  
FRANK DeMARCO, JR.  
SHERWOOD C. CHILLINGWORTH  
HAROLD BERAL  
ALEXANDER BOWIE  
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DAVID PATTERSON SMITH

LOS ANGELES OFFICE  
611 WEST SIXTH STREET • SUITE 1900  
LOS ANGELES, CALIFORNIA 90017  
TELEPHONE (213) 625-2191

OF COUNSEL  
JAMES R. KNAPP  
JAMES H. O'CONNOR

January 7, 1971

PERSONAL AND CONFIDENTIAL

Mr. Lawrence M. Higby  
Staff Assistant to  
H. R. Haldeman  
The White House  
Washington, D. C.

Dear Larry:

The Chilton billing dated December 1, 1970,  
in the total amount of \$63,500 has been received and  
has been paid this date.

Regards,



Herbert W. Kalmbach

HWK:mrp

January 7, 1971

MEMORANDUM FOR: MR. KALMBACH

Attached is the latest billing for polls. Will you please handle in the appropriate manner.

Thank you.

L. HIGBY

Attachment

# Chilton Research Services

A division of Chilton Company, Chestnut and Fifty-sixth streets, Philadelphia, Pa. 19139, Telephone 215-748-2000

BEHAVIORAL RESEARCH ASSOCIATES  
WOODRUFF LANE, BITTNER WOODS  
BLOOMINGTON, INDIANA 47401  
ATT: DR. DAVID R. DERGE,  
PRESIDENT

---

INVOICE FOR PROFESSIONAL SERVICES:

DECEMBER 21, 1970

RESCUE MISSION PLUS TRIAL HEAT TYPE QUESTIONS FOR 1972  
PRESIDENTIAL ELECTION

CONDUCT 998 INTERVIEWS USING A 24-QUESTION QUESTION-  
NAIRE, AND PRODUCE 4 PAGES OF COMPUTER PRINTOUTS FOR  
EACH QUESTION. ALSO PRODUCE MARGINALS IN ADVANCE OF  
COMPUTER PRINTOUTS.

ALSO SENT MATERIAL VIA AIR EXPRESS TO INDIANAPOLIS  
AIRPORT.

\$ 7,200.00

Please Remit To: Chilton Company, P.O. Box 7237, Phila., Pa. 19101



# Chilton Research Services ①

December 21, 1970

Dr. David R. Derge, President  
Behavioral Research Associates  
Woodruff Lane, Bittner Woods  
Bloomington, Indiana 47401

Dear David:

Enclosed is our invoice for the Rescue Mission  
Study plus Trial Heat Type Questions for 1972  
Presidential Election in the amount of \$7,200.

Sincerely,



Robert K. McMillan  
Senior Research Plans Director

RKMcM:lr  
encl.

MEMORANDUM

THE WHITE HOUSE  
WASHINGTON

December 31, 1970

*File KALMBACH*

MEMORANDUM FOR: THE RECORD

Telephone call with Herb Kalmbach. Two subjects were discussed:

1. Whether or not Garcia should receive a year end gift. Rose will check the President directly on this and will get back to Mr. Kalmbach.

2. How best to position Hugh Sloan and his secretary. Two thoughts were considered; 1) the Olmstead Bank and 2) a separate office at the RNC. Kalmbach thinks having a separate office at the RNC would be best but this issue should be settled while Herb is *back here*.

✓ EV  
4/12

December 31, 1970

MEMORANDUM FOR: THE RECORD

Telephone call with Herb Kalmbach. Two subjects were discussed:

1. Whether or not Garcia should receive a year end gift. Rose will check the President directly on this and will get back to Mr. Kalmbach.
2. How best to position Hugh Sloan and his secretary. Two thoughts were considered; 1) the Olmstead Bank and 2) a separate office at the RNC. Kalmbach thinks having a separate office at the RNC would be best but this issue should be settled while Herb is

December 24, 1970

DETERMINED TO BE AN  
ADMIN. SENSITIVE MARKING  
E.O. 12958, Section 6-102  
By SP Date 3-16-82

**CONFIDENTIAL/EYES ONLY**

**MEMORANDUM FOR: HERB KALMBACH**

**FROM: L. HIGBY**

**Attached you will find a wrap-up of the Derge billings  
for the campaign.**

**Would you please make sure that these are taken care  
of through the normal channels.**

**Have a very Merry Christmas.**

# Chilton Research Services

December 1, 1970

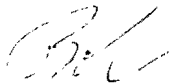
David R. Derge, President  
Behavioral Research Associates  
Woodruff Lane, Bittner Woods  
Bloomington, Indiana 47401

Dear David:

The following studies have not been paid for as of  
December 1, 1970.

<u>Date</u>	<u>Study Description</u>	<u>Date Billed</u>	<u>Amount</u>
10-5-70	State of Montana	10-22-70	\$5,000
	State of New York		6,000
	NATIONAL (weekend 10-5-70)		7,000
	State of Connecticut		6,000
	State of Texas		6,000
	State of Wisconsin		7,000
	State of New Mexico		7,000
10-14-70	Connecticut II Study		6,000
10-19-70	New Jersey II Study	10-30-70	6,000
11-9-70	1972 Post Election Study	11-20-70	7,500

Sincerely,



Robert K. McMillan  
Senior Research Plans Director

lr