Conversation No. 64-1

Date: Unknown between July 1 and July 6, 1971
Time: Unknown between 8:35 am, July 1 and 10:32 am, July 6, 1971
Location: Cabinet Room

Virginia H. Knauer met with unknown people [White House staff?]

Legislation
  - Knauer’s conversation with John N. Erlenborn
  - Chet Holifield
  - Advocacy
  - White House meeting
  - Legislative strategy on Holifield-Erlenborn bill
    - Leslie C. Arends [?]
    - The President
    - Federal Trade Commission [FTC] bill
    - Forthcoming hearings
      - July 18, 1971
      - Endorsement of legislation
  - Congressional cooperation
    - Democrats
    - California contract
      - Shipping industry
  - Draft language
  - Holifield meeting
  - Erlenborn’s conversation with Knauer
    - Type of bill
      - Holifield-Erlenborn bill
    - Holifield meeting
    - Draft language
      - White House input
      - Holifield’s staff

Recording was cut off at an unknown time before 10:32 am, July 6, 1971
Conversation No. 64-2

Date: Unknown between July 1 and July 6, 1971
Time: Unknown between 8:35 am, July 1 and 10:32 am, July 6, 1971
Location: Cabinet Room

Unknown people met
[Recording begins while the conversation is in progress]

[Unintelligible]

Recording was cut off at an unknown time before 10:32 am, July 6, 1971

Conversation No. 64-3

Date: July 6, 1971
Time: Unknown between 10:00 am - 11:19 am
Location: Cabinet Room

[Discontinuities appear on the original recording]

Steel industry
- Mediation, collective bargaining
- Forthcoming contract negotiations
- Collective bargaining
  - Scope
- Productivity
- Resolution to long-range problems
- Collective bargaining
- Labor-management issues
  - Administration’s non-intervention policy
- Availability of federal agency assistance
  - Federal Mediation and Conciliation Service
    - James Curtis Counts
  - Department of Labor
The President entered at 10:32 am; the White House photographer and members of the press entered at an unknown time after 10:32 am.

[General conversation/Unintelligible]

The photographer and press left at an unknown time before 11:11 am.

Introductions

Steel industry
- Background briefing
- Paul W. McCracken’s report
- [Nathaniel?] Samuels
  - Negotiations on steel import restriction extension
    - Japanese, Europeans
- Hodgson
  - Discussion of collective bargaining
- 1959 meeting between Vice President Nixon, James P. Mitchell, and steel industry officials
  - Negotiating process
    - Pay, productivity, work rules
- Changes in the last twenty years
- Forthcoming contract negotiations
- Impact of negotiation on the United States
  - The US role in the world
- Post-World War II period
  - US production share in world steel output
  - Effect of war on Japanese and Europeans
  - Compared with current US production share
    - Compared to the German and Japanese production levels

Current US role in the world
- Negotiations to end the war in Vietnam
Soviet Union and the People’s Republic of China

[To listen to the segment (9m56s) declassified on 02/28/2002, please refer to RC# E-535.]

- Impact on US domestic programs
- Future world economic competition
  - Increased challenges to US supremacy

US economy
- Competitive strength
- The steel industry
  - Labor, management
  - Productivity, profitability
    - Lack of recent progress
  - Bargaining issues
    - Labor and management constituencies
      - Needs compared to the country at large
  - Relation to the country at large
    - Impact of strikes, work stoppages
- Government role in negotiations
- Effects of forthcoming negotiations on wages and prices
- Effect of temporary quotas
- Effect on other industries
- Effect of inflationary settlement on other industries
- Effect of strikes
- Effect on productivity
- Productivity Council
- Responsibility in forthcoming negotiation
- Comparison to 1959 negotiations
- Responsibilities of labor and management to both their constituencies and the nation-at-large

Gifts
- Presidential cufflinks

Negotiations
- The President’s 1959 experience
The President left at 11:11 am

The President’s meeting with group of Russian Jews
- Distribution of boxes
  - Trust analogy

[General conversation/Unintelligible]

Shultz, et al. left at an unknown time before 11:19 am

Date: July 19, 1971
Time: Unknown between 8:36 am and 10:11 am
Location: Cabinet Room

William P. Rogers met with Michael J. ("Mike") Mansfield, Hugh Scott, John C. Stennis,
Margaret Chase Smith, J. William Fulbright, George D. Aiken, Allen J. Ellender, Milton R.
Young, Carl B. Albert, [Thomas] Hale Boggs, Gerald R. Ford, F. Edward Hébert, Leslie C.
Arends, Dr. Thomas E. ("Doc") Morgan, William S. Mailliard, George H. Mahon, Frank T.
Bow, Henry A. Kissinger, Clark MacGregor, William E. Timmons, Kenneth E. BeLieu, Ronald
L. Ziegler, and John A. Scali

Gordon L. Allott

[General conversation/Unintelligible]

The President entered at 8:40 am

Seating arrangements
  - Smith

Introductory remarks

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[Unintelligible]
Relations between the United States and the People’s Republic of China [PRC]

[To listen to the segment (1h20m8s) declassified on 02/28/2002, please refer to RC# E-535, E-536, and E-537.]

Recording was cut off at an unknown time before 10:11 am

Date: July 19, 1971
Time: Unknown after 10:00 am until 11:12 am
Location: Cabinet Room


The President entered at 10:14 am

[Unintelligible]

US foreign policy

The President left at 11:12 am

[To listen to the segment (58m46s) declassified on 02/28/2002, please refer to RC# E-537, E-538.]
Recording was cut off at an unknown time before 11:18 am