Richard Nixon Presidential Library Contested Materials Collection Folder List

Box Number	Folder Number	Document Date	No Date	Subject	Document Type	Document Description
11	1	2/25/1971		Domestic Policy	Letter	From Roger E. Ailes to Haldeman. RE: "Selling the President's proposed legislation to the Nation via TV." 2 pgs.
11	1	3/5/1971		Campaign	Memo	From Jon M. Huntsman to Haldeman. RE: Indiana Team1972. Nixon's credibility lessening in Indiana. 1 pg.
11	1	3/17/1971		White House Staff	Memo	From Gordon Straghan to Larry Higby. RE: Discussion of the imminent meeting between Derge, Higby, and Straghan in which they will discuss the memo entitled, "Matching Samples and a copy of the Image Survey." 1 pg.
11	1	3/19/1971		White House Staff	Memo	From Haldeman to Attorney General, John Mitchell. RE: Ambassador Bob Hill's plausible run for the Governorship in New Hampshire. 1 pg.

Wednesday, October 06, 2010 Page 1 of 7

Box Number	Folder Number	Document Date	No Date	Subject	Document Type	Document Description
11	1	3/18/1971		White House Staff	Memo	From Haldeman to Attorney General, John Mitchell. RE: Ambassador Bob Hill's run for the Governorship in New Hampshire, and whether or not his candidacy would be "useful". 1 pg.
11	1		•		Letter	From B. to G.S. Illegible handwritten letter. 1 pg.
11	1	3/8/1971		Campaign	Memo	From Rose Mary Woods to President Nixon. RE: Ambassador Bob Hill's return to New Hampshire in September as a means to secure his candidacy for Governor, and promote the President. 1 pg.
11	1	3/17/1971		Personal	Letter	From Haldeman to Roger Ailes. RE: The need for a possible solution to the "Indiana situation." 1 pg.
11	1	3/19/1971		White House Staff	Memo	From Haldeman to Attorney General, John Mitchell. RE: President Nixon's request as to whether Ambassador Bob Hill's run for Governor of New Hampshire would be beneficial. 1 pg.

Wednesday, October 06, 2010 Page 2 of 7

Box Number	Folder Number	Document Date	No Date	Subject	Document Type	Document Description
11	1	3/15/1971		White House Staff	Memo	From Haldeman to Attorney General, John Mitchell. RE: An attached report by Pat Buchanan discussing GOP Conservatives. 1 pg.
11	1	3/15/1971		White House Staff	Memo	From Gordon Strachan to Haldeman. RE: A study from The National Education Institute for Agriculture discussing "Farm Vote Patterns in 1970." 1 pg.
11	1	3/17/1971		Personal	Letter	From Gordon Strachan to Kai Jorgensen. RE: "The enclosed pictures for the two engravers finally arrived." 1 pg.
11	1	3/17/1971		White House Staff	Memo	From Gordon Strachan to Larry Higby. RE: The arrival of Derge in Washington on March 22, and a disussion of preparedness. 1 pg.
11	1	3/15/1971		White House Staff	Memo	From Haldeman to Attorney General, John Mitchell. RE: The replacement of Chotiner as the head of the Campaign Management Training project with Tom Evans. 1 pg.

Wednesday, October 06, 2010 Page 3 of 7

Box Number	Folder Number	Document Date	No Date	Subject	Document Type	Document Description
11	1	3/15/1971		Domestic Policy	Memo	From Gordon Strachan to Mr. Chapin. RE: "Youth for Nixon", a task force headed by Magruder whose intent is to develop a nationwide group of young Nixon supporters. 1 pg.
11	1	3/15/1971		Domestic Policy	Memo	From Gordon Strachan to Mr. Magruder. RE: A copy of Ron Walker's memorandum to Dwight Chapin stating two opportunities to bolster the "Youth for Nixon" task force. 1 pg.
11	1	3/15/1971		Domestic Policy	Memo	From Gordon Strachan to Mr. Jon M. Huntsman. RE: The Indiana Team Project's proposal for assigning Nixon staff members to key states. 1 pg.
11	1	3/15/1971		Domestic Policy	Memo	From Gordon Strachan to Mr. Magruder. RE: A copy of Ron Walker's memorandum to Dwight Chapin describing two opportunites that should be pursued by the "Youth for Nixon" task force. 1 pg.
11	1	3/15/1971		Domestic Policy	Memo	From Gordon Strachan to Mr. Chapin. RE: The importance of a follow-up in order to establish a nation-wide group of young Nixon supporters known as "Youth for Nixon". 1 pg.

Wednesday, October 06, 2010 Page 4 of 7

Box Number	Folder Number	Document Date	No Date	Subject	Document Type	Document Description
11	1	3/16/1971		Economy	Memo	From Gordon Strachan to Mr. Jon M. Huntsman. RE: The RNC Budget. 1 pg.
11	1	3/15/1971		White House Staff	Memo	From Gordon Strachan to Haldeman. RE: Political opportunities with certain voter groups, (I.e. labor, suburbanites, Jews, Blacks, etc.). 1 pg.
11	1	3/15/1971		Domestic Policy	Memo	From Gordon Strachan to Mr. Magruder. RE: The creation of a Task Force on nationality groups. 1 pg.
11	1		•	Campaign	Other Document	RE: A poll which examins the Total public, Leaners 18-20, and the Gallup numbers for Ed Muskie, a candidate for the 1972 Democratic presidential election. 1 pg.
11	1		✓	Campaign	Other Document	RE: A poll which examins the Total Public, Leaners 18-20, and Gallup numbers for Kennedy in 1971. 1 pg.

Wednesday, October 06, 2010 Page 5 of 7

Box Number	Folder Number	Document Date	No Date	Subject	Document Type	Document Description
11	1		✓	Campaign	Other Document	RE: Poll dates which examine the Total Public, Leaners 18-20, and Gallup numbers of Hubert Humphrey in 1971. 1 pg.
11	1		•	Campaign	Other Document	RE: Poll numbers which represent the Total Public, Leaners 18-20, and Gallup numbers for Democratic presidential Candidate of 1972, George McGovern. Polls taken in 1971. 1 pg.
11	1	3/12/1971		White House Staff	Memo	From Gordon Strachan to Haldeman. RE: Pollsters Trial Heat Questions. 3 pgs.
11	1	2/27/1971		Personal	Letter	From Rose Mary Woods to Jack Mills. RE: Confirmation on an autographed portrait, and appreciation for Mills' offer to aide in the upcoming national campaign. 1 pg.
11	1	3/3/1971		White House Staff	Memo	From Jeb S. Magruder to Haldeman and Dwight Chapin. RE: The Goodman Agency, and discussions with founder Bob Goodman engendered ideas on how to humanize the President's image. 1 pg.

Wednesday, October 06, 2010 Page 6 of 7

Box Number	Folder Number	Document Date	No Date	<u>Subject</u>	Document Type	Document Description
11	1		✓	White House Staff	Letter	From Bruce Kehrli to G. RE: "Brief message which states, "Please handle, H. has not seen." 1 pg.

Wednesday, October 06, 2010 Page 7 of 7

Presidential Materials Review Board

Review on Contested Documents

Collection: H. R. Haldeman Box Number: 231

Folder: Gordon Strachan Chron. File [March 1971]

Document	Disposit	<u>zion</u>
1	Retain	Open
2	Retain	Open
3	Retain	Open
4	Retain	Open
5	Retain	Open
6	Return	Private/Political Ltr., Ailes to HRN, 2-25-71
7	Retain	Open
8	Retain	Open
9	Return	Private/Political Memo, Huntsman to HRH, 3-5-71
10	Retain	Close Invasion of Privacy Memo, Chotnes to Malek, 1-11-71
11	Retain	Close Invasion of Privacy Memo, Malek to HRH, 3-17-71
12	Retain	Close Invasion of Privacy Memo, Malek to HRH, 3-1-71
13	Retain	Close Invasion of Privacy Memo, Malek to HRH, 2-20-71
14	Retain	Close Invasion of Privacy Memo, Malek to HR4, 1-27-71
15	Retain	Open
16	Return	Private/Political Memo, Strachan to Higby, 3-17-71
17	Retain	Open
18	Return	Private/Political Memo, HRH to Mitchell, 3-19-71
19	Retain	Open
20	Retain	Open
21	Retain	Open
22	Retain	Open
23	Return	Private/Political Memo, HRH to Mitchell, 3-18-71
24	Retain	Close Invasion of Privacy Memo, Strachan to HRH, 3-19-7

Presidential Materials Review Board

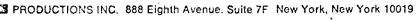
Review on Contested Documents

Collection: Box Number:	H. R. Halde	man
25	Retain	Open
26	Return	Private/Political Ltr., HRH to Ailes, 3-17-71
27	Return	Private/Political Memo, HRH to Mitchell, 3-19-71
28	Return	Private/Political Memo, HRH to Mitchell, 3-15-71
29	Return	Private/Political Memo, Strachan to HRH, 3-15-71
30	Retain	Open
31	Return	Private/Political Ltr., Strachan to Jorgensen, 3-17-71
32	Return	Private/Political Memo, Stracuan to Higby. 3-17-71
33	Return	Private/Political Memo, HRH to Mitchell. 3-15-71
34	Return	Private/Political Memo, Strachan to Chapin, 3-15-71
35	Return	Private/Political Memo, Strachan to Magruden, 3-15-71
36	Return	Private/Political Memo, Strachan to Huntsman, 3-15-71
37	Retain	Open
38	Retain	Open
39	Retain	Open
40	Return	Private/Political Memo, Strachan to Magruden, 3-15-71
41	Return	Private/Political Memo, Strachan to Chapin, 3-15-71
42	Return	Private/Political Memo, Strachan to Huntsman, 3-16-71
43	Retain	Open
44	Return	Private/Political Memo, Strachan to HRH, 3-15-71
45	Return	Private/Political Memo, Strachan to Magruder, 3-15-71
46	Retain	Open
47	Return	Private/Political Table, "Muskie," n.d.
48	Retain	Open
49	Return	Private/Political Memo, Strachan to HRH, 3-12-71
50	Retain	Open

Presidential Materials Review Board

Review on Contested Documents

Collection: Box Number:	H. R. Halder	man
51	Retain	Open
52	Retain	Open
53	Retain	Open
54	Retain	Open
55	Retain	Open
56	Retain	Open
57	Return	Private/Political Note, Kehrli to "G," 3-2-[71]
58	Return	Private/Political Memo, Magruden to HRH, Chapin, 3-3-71
59	Retain	Open
60	Retain	Open
61	Retain	Open
62	Retain	Open
505	Retain	Close Invasion of Privacy Memo, Strachan to HRH, 3-14-71



New York 212-765-3022 Washington 202-544-6449



February 25, 1971

CONFIDENTIAL

Mr. H. R. Haldeman Chief of Staff WHITE HOUSE Washington, D. C.

Dear Bob:

It was good talking with you this morning. I think the least they could do is give us royalties from that rock musical "Selling of The President". I'll let you know how things go with Senator Dole and the National Committee. I'm anxious to get started down there. Also, I would like to work on any other officials you might suggest who have the job of selling the President's proposed legislation to the Nation via TV.

Enclosed is a copy from the Republican News which, I believe, is the party paper in Indiana. I thought you might be interested in it. Don Tabbert, the man mentioned, is Governor Whitcomb's closest adviser, although I understand he takes his orders from Robert Matthews, former State Chairman. Matthews was and reportedly still is Reagan's midwest director over eleven states. I was told he is one of five men who had walkie-talkies on the floor working for Reagan in the 1968 convention. He apparently continues to meet, along with various members of the Indianapolis law firm of Sparrenberger DuVall Tabbert and Lalley, with Reagan-Birch people from across the country at O'Hare in Chicago on a regular basis. Apparently there is a conspiracy to dump John Snyder as soon as possible from the State Chairmanship by using the Governor's power to threaten patronage jobs. If this happens, the feeling is that President Nixon will have an extremely difficult uphill fight in Indiana and it will be played up nationally as a slap in the face to Nixon since he got such a plurality there in 1968. One of my sources in Indiana said that somebody (perhaps Snyder himself) had been working with Murray Chotiner on this problem, and that Chotiner was up to date on it. I mentioned this to Bob Finch and gave him

a memorandum on it when I talked with him about a youth study. Enclosed is the clipping from the <u>Indianapolis Star</u> that I had my man in Indiana send me. If there is anything you would like me to do in this regard, please let me know. My contacts are good and I can find other reasons for being in Indiana as a cover.

I will have ready this week a report that Attorney General Mitchell asked me to prepare on Lyndon Johnson's use of TV in 1964. So you might want to take a look at that. I had to get some outside research done on it to keep my identity down which amounted to Two or Three Hundred dollars. I'm still trying to talk Martha Mitchell into doing a talk show, and I still think it is an excellent idea as does Paul Keyes. Dick Moore and perhaps Herb Klein seem to be trying to kill the project. She has made several appearances and will continue to make appearances anyway, and it just seems to me that she can be a tremendous asset in terms of color to the administration as long as we have some form of control. I have a deal worked out for distribution by 20th Century Fox Television. I'd appreciate a good word from you to John Mitchell privately if you agree with me.

Thanks for all your help with the RNC. I'll keep you up to date on what's happening there. Bill Carruthers never got in touch with me so I assume everything is going well with TV. I sent him a letter offering my help and just got a one-line response back. I still think it would be a good idea to coordinate between the RNC, your office and Klein's office so that we can get a focus on pro-administration spokesmen using television now through the 1972 election. I'll be in touch with you soon.

Rost regards,

ROGER E AILES

President

REA: hjs Encls.

MEMORANDUM

DETERMINED TO BE AN ADMINISTRATIVE MARKING E.O. 12065, Section 6-102

THE WHITE HOUSE

WASHINGTON

March 5, 1971

-CONFIDENTIAL

MEMORANDUM FOR:

H. R. HALDEMAN

FROM:

JON M. HUNTSMAN

SUBJECT:

Indiana Team -- 1972

The March 5 News Summary stated that the party members in Indiana are worried about the still slow economy, public reaction to Laos and what the media says is a widening Administration credibility gap. Most believe a Muskie-Bayh ticket could even carry Indiana and all agree that the margins of victory the President had in the state in '60 and '68 are merely a dream of the past. This was reported by Edward Ziegner in the February 27 Indianapolis News.

It has been stated that we need a top Indiana team immediately -- an RN team. The President would like a report on this project.

Please submit your response to the Office of the Staff Secretary.

Thank you.

cc:

Mr. Butterfield

Mr. Colson

Mr. Finch

March 17, 1971

MEMORANDUM FOR:

LARRY HIGBY

FROM:

GORDON STRACHAN

Derge reports that he will be in Washington March 22. He expects to spend half that day with Bill Low "wrapping up the Vender Survey". Then he would like to meet with us. He also thinks he will be seeing Mr. Haldeman.

As to the status of the questions we would discuss, he says he sent you a memorandum on "Matching Samples and a copy of the Image Survey"; and that the simulation information is in your office. Is there anything close we should have him prepare before he arrives? March 19, 1971

MEMORANDUM FOR:

THE HONORABLE JOHN MITCHELL

THE ATTORNEY GENERAL

FROM:

H. R. HALDEMAN

According to General Walters Ambassador Beb Hill is anxious to leave his post in Spain and run for Governor of New Hampshire. Hill feels he should return in September in order to help himself and the President in that state.

The President requests that you find out whether Hill's candidacy would be helpful.

MS:

March 18, 1971

Blaredroft

MEMORANDUM FOR:

THE HONORABLE JOHN MITCHELL

THE ATTORNEY GENERAL

FROM:

H. R. HALDEMAN

According to General Walters Ambassador Bob Hill is anxious to leave his post in Spain and run for Governor of New Hampshire. Hill feels he should return in September in order to help himself and the President in that state.

Whether Hill would be a useful candidate should be thoroughly checked out.

Many Some of the State of the S



MEMORANDUM FOR THE PRESIDENT

FROM Rose Mary Woods

When General Walters was here he said that

Ambassador Bob Hill is anxious to come back and run for

Governor of New Hampshire. He feels he should be back

by September in order to help himself and you in that state.

A Mitchell Metablish

Masch 17, 1971

Dear Roger,

Thank you for your letter on the Indiana situation. We have been aware of the vary real problems in that state for some time. Hopefully a solution is near.

Please keep me posted on how things are going for you at the RNC.

With best wishes.

Sincerely,

H. R. Haldeman

Mr. Roger Ailes REA Productions, Inc. 888 Eighth Avenue, Suite 7F New York, New York 19919 March 19, 1971

MEMORANDUM FOR:

THE HONORABLE JOHN MITCHELL

THE ATTORNEY GENERAL

FROM:

H. R. HALDEMAN

According to General Walters Ambassador Beb Hill is anxious to leave his post in Spain and run for Governor of New Hampshire. Hill feels he should return in September in order to help himself and the President in that state.

The President requests that you find out whether Hill's candidacy would be helpful.

MEMORANDUM FOR:

THE HONORABLE JOHN N. MITCHELL

THE ATTORNEY GENERAL

FROM

H. R. HALDEMAN

SUBJECTP

GOP Conservatives

The attached report by Pat Buchanan about Holmes Alexander and other GOP Conservatives might be of interest to you.

We have taken the necessary steps here to solve some of the obvious problems.

Attachment

HRH:6S:kb

MEMORANDUM

THE WHITE HOUSE WASHINGTON

March 15, 1971

MEMORANDUM FOR:

H. R. HALDEMAN

FROM:

GORDON STRACHAN



The National Education Institute for Agriculture prepared an eighty page study of Farm Vote Patterns in 1970. Two paragraphs from the Study summarize the findings.

a. The "Summary of Data" material on page six points out that in nine of the 10 races examined, Democrats received a higher percentage of the district and/or state vote in 1970 than they received in 1966 or 1964 in the two races where figures from the latter were used. The average percentage gain for Democrats was 10.5%. Overall, Democrats increased their percentage of the vote in 43 of the 47 counties examined in the study.

In these selected counties their gains totaled: more than 5% in 34 counties; more than 10% in 27 counties; more than 15% in 18 counties; more than 20% in six counties and more than 25% in three counties.

b. It is true that our farm population has decreased substantially in recent years. But that is somewhat misleading. As authors Richard M. Scammon and Ben J. Wattenberg point out in their book The Real Majority:

A rural town in the Midwest may have few "farmers," but the townsfolk sell and repair tractors and reapers, store grain, work as agricultural extension agents, publish weekly newspapers for farmers, and give loans to farmers or all the people whose work is related to farming. The analogy might be to a "mining town." Perhaps no more than 20% to 30% of the population work as "miners," but close down the mine, and you've rather effectively closed down the town. In short, the "farm vote," in its broad sense, is still with us, particularly in the states of the Midwest and South.

March 17, 1971

Dear Mr. Jorgensen,

1 4

The enclosed pictures for the two engravers finally arrived. I thought you might enjoy presenting them personally.

Timmie in Fred Cisen's office told me that your pictures finally arrived.

Again, please accept my apologies for the delay.

Sincerely,

Gordon Strachan

Mr. Kai Jorgensen N. W. Ayer Jorgensen MacDonald Inc. 3549 Wilshire Boulevard Los Angeles, California 90005

March 17, 1971

MEMORANDUM FOR:

LARRY HIGBY

FROM:

GORDON STRACHAN

Derge reports that he will be in Washington March 22. He expects to spend half that day with Bill Low "wrapping up the Vendor Survey". Then he would like to meet with us. He also thinks he will be seeing Mr. Haldeman.

As to the status of the questions we would discuss, he says he sent you a memorandum on "Matching Samples and a copy of the Image Survey"; and that the simulation information is in your office. Is there anything else we should have him prepare before he arrives?

MEMORANDUM FOR:

THE HONORABLE JOHN N. MITCHELL

THE ATTORNEY GENERAL

FROM:

H. R. HALDEMAN

Tom Evans at the RNC has offered to take charge of the Campaign Management Training project originally suggested by Cheliner. You probably have this project on track already, but for the record we have no objection.

Rose Woods advises that Jack Mills has offered time and fund raising help.

She reports that he was with the House Congressional Committee and raised a "substantial sum in 1968 -- confidential".

MEMORANDUM FOR:

MR. CHAPIN

FROM:

GORDON STRACHAN

SUBJECT:

"Youth for Nixon"

One of the task forces that Magruder is establishing deals with youth in general and the 18-20 year old voter in particular. Magruder has received a copy of Walker's memorandum describing Dewey Clower's information and Tom Bell's offer to organise a nation-wide group.

Appropriate follow-up should enable us to grasp this opportunity.

cc: Mr. Magruder

MEMORANDUM FOR:

MR. MAGRUDER

FROM:

. ~ .

GORDON STRACHAN

SUBJECT:

"Youth for Nixon"

A copy of Ron Walker's memorandum to Dwight Chapin describes two opportunities that should not be missed. Would you have your youth task force consider Dewey Clower's information and Tom Bell's offer of assistance?

cc: Mr. Chaplan

MEMORANDUM

THE WHITE HOUSE WASHINGTON

March 15, 1971

MEMORANDUM FOR:

MR. JON M. HUNTSMAN

FROM:

GORDON STRACHAN

SUBJECT:

Indiana Team - 1972 Log P1516

As I indicated to your office on Friday March 12th the Indiana Team Project is part of a larger program to assign our top staff people to key states.

This entire proposal will be submitted next week and therefore makes the specific answer to this action memo premature.

MEMORANDUM FOR:

MR. MAGRUDER

FROM:

GORDON STRACHAN

SUBJECT:

"Youth for Nixon"

A copy of Ron Walker's memorandum to Dwight Chapin describes two opportunities that should not be missed. Would you have your youth task force consider Dewey Clower's information and Tom Bell's offer of assistance?

cc: Mr. Chajin

MEMORANDUM FOR:

MR, CHAPIN

FROM:

([]

GORDON STRACHAN

SUBJECT:

"Youth for Minon"

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Appropriate follow-up should enable us to grasp this opportunity.

cc: Mr. Magrader

March 16, 1971

MEMORANDUM FOR:

MR. JON M. HUNTSMAN

FROM:

GORDON STRACHAN

SUBJECT:

RNC Budget

After our meeting with John Brown and Ray Underwood, on February 19, we discussed the value of our review of certain parts of their budget. If these reports come from Ray Underwood monthly, it might be better to review them monthly rather than permitting an accumulation.

Please advise what steps you would like to have me take to assure an orderly review of these materials.

Thank you.

MEMORANDUM FOR:

H. R. HALDEMAN

FROM:

GORDON STRACHAN

SUBJECT:

Yoter Groups

Colson suggested on March 8 that we call a planning meeting to access our political opportunities with certain groups (labor, suburbanites, Jowe, Blacks, etc.). He believes that Ehrlichman, Rumsfeld, Finch, Garment, and Flotcher should get tegether with you.

An siternative, which might be more productive, would be to have that group most as a Task Force with a young staff member, such as Dick Howard, to keep track of suggestions and solutions. The Task Force could submit periodic recommendations to you for review.

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Approve	Task	Fo:	?60 ,	, et parties and the	(////////////////////////////////////
Sammes.	Ł	*	,	,	

MEMORANDUM FOR:

MR. MAGRUDER

FROM:

GORDON STRACHAN

SUBJECT:

Nationality Groups

You might want to consider having a Task Force on nationality groups.

· September

Beb is concerned that Lassle Passtor deals only with the staunch Republican groups to the probable exclusion of other potential voters.

Could you advise us by March 22 of the status of this project?

Thank you.

Due March 22

MUSKIE

POLL	TOTAL	LEANERS, 18-20	GALLUP
DATES	PUBLIC	Registered & Intend	SCREEN
1971			
D Jan. 4 - 7	(993) 46-39-15 42-37-11-10	(946) 50-42-8 44-38-12-6	(562)49-44-7 44-42-10-4
D Jan 26 - 8	(1024)44-37-19 40-35-13-12	47-40-13 42-36-13-9	NONE
ORC Jan. 26-8	(1020)43-35-12 41-35-12-12	49-39-12 43-36-13-8	NONE
ORC Mar. 1-3	(1019) 39-36-13 * 37-33-15-10 *	46-41-13 40-34-16-10	(662) 44-48-8 41-42-12-5

^{*} Balance of percentage is for leaners
() equals total questioned
1 includes Wallace

KENNEDY

POLL DATES	TOTAL LEANERS 18-20 PUBLIC Registered & Inte			GALLUP SCREEN		
1971						
D Jan 4-7	(993)	50-41-9 45-39-10-6	52-43 46-40	,	(713)	53-42-5 48-39-9-4
D Jan 26-8	(1024)	49-38-13 43-38-11-8	52-41 44-39			NONE
ORC Jan 26-8	(1020)	53-31-16 48-31-10-11	56-34 50-32			NONE
ORC Mar 1-3	(1019)	45-40-9 * 40-37-12-8 *	48-43 42-38	· .	(781)	50-43-7 42-39-12-7

^{*} Balance of percentage for leaners () equals total questioned l includes Wallace

HUMPHREY

POLL		TOTAL	LEANERS, 18-	LEANERS, 18-20	
DATES		PUBLIC	Registered & In	ntend	SCREEN
1971		,			
D					
Jan 4-7	(993)	55-36-9 49-34-11-6	57-38-5 50-35-11-4	(687)	57-38-5 51-36-9-4
D				1	
Jan 26-8	(1024)	NOT ASKED THIS DATE	NONE	1	NONE
ORC		•			
Jan 26-8	(1020)	NOT ASKED THIS DATE	NONE		NONE
ORC					
Mar 1-3	(1019)	48-37-10 * 43-34-13-7 *	50-40-10 44-35-14-7	(730)	49-43-8 42-40-12-6

^{*} Balance of percentage for leaners

^() equals total questioned l includes Wallace

MCGOVERN

POLL DATES	TOTAL PUBLIC	LEANERS, 18-20 Registered & Intend	GALLUP SCREEN
1971 D Jan 26-8	(1024) 55-25-20	59-27-14	NONE
ORC	51-23-13-13 ¹	52-24-13-11	
Jan. 26-8 ORC	(1020) 54-23-23 53-21-12-14	59-26-15 55-22-12-11	NONE
Mar. 1-3	NONE	NONE	NONE

^() equals total questioned 1 includes Wallace

THE WHITE HOUSE WASHINGTON

March 12, 1971

MEMORANDUM FOR H. R. HALDEMAN

FROM:

gordon strachan G

SUBJECT:

Pollsters Trial Heat

Questions

The Harris, Gallup and Derge trial heat questions appear on the next page in block caps with emphasis added to the differences.

The differences are discussed on the following page, and Derge's recommendation appears at the end.

HARRIS

SUPPOSE IN THE ELECTION FOR PRESIDENT IN 1972, IT WERE BETWEEN SENATOR EDMUND MUSKIE FOR THE DEMOCRATS AND PRESIDENT RICHARD NIXON FOR THE REPUBLICANS. IF YOU HAD TO CHOOSE TODAY, WHOM WOULD YOU VOTE FOR?

GALLUP

TO GET SOME IDEA OF THE NATIONAL POLITICAL SITUATION AT THIS EARLY STAGE, SUPPOSE THE PRESIDENTIAL ELECTION WERE HELD TODAY. IF RICHARD NIXON WERE THE REPUBLICAN CANDIDATE AND IF EDMUND MUSKIE WERE THE DEMOCRATIC CANDIDATE, WHICH WOULD YOU LIKE TO SEE WIN?

DERGE

IN 1972 THERE WILL BE ANOTHER PRESIDENTIAL ELECTION. SUPPOSE THIS ELECTION WERE BEING HELD TODAY AND THE CANDIDATES WERE RICHARD NIXON AND EDMUND MUSKIE, WHICH ONE WOULD YOU VOTE FOR?

NOW SUPPOSE THE CANDIDATES WERE RICHARD NIXON, EDMUND MUSKIE, AND GEORGE WALLACE AS A THIRD PARTY CANDIDATE, WHICH ONE WOULD YOU VOTE FOR?

THERE ARE FOUR DIFFERENCES IN THE TRIAL HEAT QUESTIONS ASKED BY GALLUP, HARRIS AND DERGE.

- 1. Gallup and Harris tie the party to the candidate ("Nixon.....the Republican candidate"...."Muskie for the Democrats......")

 Derge believes this inflates any Democratic candidate's percentage because the indecisive interviewee expresses a preference for his party's candidate. There are, of course, more Democrats than Republicans to express their party preference, and so the Democratic candidate naturally gets a higher percentage than the Republican candidate.
- 2. Harris uses a title (Senator Edmund Muskie or President Richard Nixon). Neither Gallup nor Derge use titles before the candidate's name. It is very difficult to assess the effect when both individuals carry a title. Derge believes that "Senator" and "President" may cancel out. Derge does not use titles because of this possible, unmeasurable effect.
- 3. The phrasing of the preference questions differ. Harris asks "...whom would you vote for?". Gallup asks "...which would you like to see win?". The difference may be marginal, but it is votes not likes and dislikes that we are after. Derge uses "...which one would you vote for?".
- 4. All pollsters use a lead in to set the stage for the question. Harris begins hypothetically ("Suppose in the election..."). Gallup opens with a request for information ("In 1972 there will be ...") It is Derge's opinion that the opening has no measurable effect.
- 5. Derge recommends that we ask our trial heat questions with no party identification, no titles before the names, with "vote" instead of "like" and with a factual lead in.

Agree		Disagree		
	ž			
Comment				

THE WHITE HOUSE

Date: Reid 3/2

To: G

From:

Bruce Kehrli

Plapise Hasila

H. has not seen

Dear Jack:

We have put in the request for the picture you sent us as well as for a formal portrait to be autographed for you. It may take a bit of time but they will be coming back to you as soon as possible.

Also, I have passed slong your generous offer to give as much time as possible to the national campaign - and the thought that you might be most insight in the had-raising end of it. To my mind, that is the most difficult part and I am sure someone will be in touch with you in the very agas fulsive.

It was good to hear from you again and I am deeply grainful for your generous comments concerning my appearance on the Today thow.

With warm personal regards.

Slacerely.

Rose Mary Woods Secretary to the President

Mr. Jack Mills 1778 K Street, N. W. Washington, D. C. 20006

bcc: Bob Haldeman - please advise name of person I should pass along Jack Mills' offer to - yeu may recall he got us a substantial sum in 1983 - it was "confidential."

FYI - he used to be with the House Congressional Committee.

RMW:ma

March 3, 1971

MEMORANDUM FOR:

H. R. HALDEMAN DWIGHT CHAPIN

FROM:

JEBS. MAGRUDER

SUBJECT:

Goodman Agency

After the campaign we reviewed several of the media consultant firms; the Robert Goodman Agency of Baltimore was one. We were favorably impressed. During discussions with Bob Goodman some ideas on humanizing the President's image developed. We sent the ideas into the Saturday Planning Group.

During the time we were talking with Goodman the RNC was reorganizing their Communications Division. Evans and Nofsiger were particularly interested in having some outside creative input on The Republican and Monday. In discussion with our office the Goodman Agency was mentioned as the group that we thought might be good. Subsequently Evans and Nofziger changed their outside media consultant arrangements by replacing Al Scott with the more versatile Goodman Agency. The annual compensation for the Goodman

Agency is \$12,000.